



PATRICIA HAYLING PRICE
BIOGRAPHY

Patricia Hayling Price is an executive coach and business strategist helping companies, leaders and teams reach higher levels of performance effectiveness and reward. As President of **LIVEWORKSTRATEGIZE** LLC she is passionate about delivering measurable value for her clients. During her 24-year corporate career, she served as a Global Business Executive at IBM... advising and leading strategy, global projects, and teams across an array of functions including: Consulting, Marketing Analytics, CRM, Sales, Operations, Communications, Business Strategy and Leadership Development.

Her experience in business strategy and professional development fueled the launch of her consultancy in 2006. Patricia has continued to be highly valued by clients from an array of brand names, sectors and functions including: *Columbia University Graduate School of Real Estate Development, Columbia University Graduate School of Architecture, Planning and Preservation, TPG (Private Equity), Blackrock, Bank of America, TIAA, American Express, Voltron Data, Upwork, Fannie Mae, Estee Lauder, Google, Amazon, Audible, Twitter, MasterCard, Ernst and Young, Distillery (data science), Executive Leadership Council, NYU Wagner School of Public Policy, Fannie Mae, The College Success Foundation, MERCK, Marsh McLennan and Ambassador Andrew Young's Good Works International Leadership Team...among others*

Patricia has been a speaker for Dun and Bradstreet (Global Sales Conference in Budapest and Lisbon), Forbes Woman in Leadership Conference, the Executive Leadership Council's Black Woman on Wall Street Symposium, MasterCard Woman's Global Summit, One Community Retreat (Ritz Carlton, Bakara), KIPP Accelerator (prep for the Aspen Ideas Festival 2018, 2019) The Westchester/Fairfield Executive Woman's Society and Google's DNG Panel. She was honored to recently (2022) deliver the keynote upon the occasion of 50 years of women at Colgate University. In the media realm, Patricia served as a featured guest on a segment of NPR's "All Things Considered" where she conducted a live coaching session on air.

Patricia served as Managing Director for MLT's (Management Leadership for Tomorrow) Executive Programs; having designed and launched their Career Advancement Program (CAP). She continued to lead its delivery and enhancements for fifteen years and now serves as senior advisor. CAP Fellows are sponsored for one year by companies such as JP Morgan Chase, Google, Citi Bank, Target, Clorox, Door Dash, Pandora, Walker Dunlop, PNC, and Pandora...among many others. Patricia has hosted the Leadership Horizon Seminars for MLT (in – residence) at Wharton, Yale School of Management and The Corporate Executive Board. With Patricia at the helm, the program has graduated over 1400 leaders.

Her contributions to community include board directorships with the American Heart Association of Westchester, Westchester Medical Center Board (nominated by Governor Pataki), International Marketing Research Association, Gala Committee for the Bruce Museum of Greenwich Connecticut, the Harlem Junior Tennis and Education Program and The National Forest Foundation where she served as Board Chair. She is a Charles P. Dana Fellow, a Thomas J. Watson Fellow, and a graduate of Colgate University. She is also a member of the International Women's Forum. Patricia and her husband Dr. Thomas Price reside in Westchester County. They are the proud parents of professionally accomplished and service minded adults.